

## THE CYPRUS INTERNATIONAL INSTITUTE OF MANAGEMENT COURSE UNIT DESCRIPTION

Course Unit Title	Final Project (Thesis), or Corporate Live Case Project		
Course Unit Code	GD900		
Type of Unit	Elective		
Level of Course Unit			
	Second cycle		
Year of Study	Second year		
Semester	On demand		
Number of ECTS Credits	18 ECTS		
Course Unit Objectives	The objective is to write a Final Project (Thesis) of 8,000 words in the form of a research-based consultancy report for a real-life company, or a business plan for a new company (or alternatively, a classical research paper or a case study) that will demonstrate the abilities to investigate a specific management issue from both a		
	demonstrate the abilities to investigate a specific management issue from both a theoretical and a practical perspective using business research methods and to provide relevant evidence-based recommendations. Final Project is submitted in several steps where the student receives tutor's feedback on the submissions.		
	An alternative format to achieve the course objectives is a Live Case Project, which is a project-type course that introduces to students a current real-life business challenge presented by the managers of a selected company. During this capstone course, competing teams of students work on a "live" business challenge. Over the period of 2-3 months, the students prepare a business consultancy report and present it to the company. The students work under the guidance of the academic advisor and in cooperation with the company's managers. Students receive feedback from the advisor on their work-in-progress during the mentoring sessions so as to prepare a final presentation for the client company.		
	From an educational point of view, Live Case Projects are classified as an out-of- the-classroom experiential learning activity which bears the features of the emerging PALAR framework: 'Participatory Action Learning and Action Research.' The first concise summary of the PALAR methodology has been published in 2018 by Zuber-Skerritt in the <i>Educational Action Research</i> journal where the author suggested as a working definition of PALAR the following: "a special kind of action research that integrates various concepts and processes, including lifelong learning, collaborative action learning, participatory action research, and action leadership."		
Learning Outcomes	On completion of the Final Project or the Live Case Project students are expected be able to:		
	CILO 1     Transform original ideas into a professional report		
	CILO 2 Critically review existing literature		
	CILO 2     Cillo 2       CILO 3     Choose and apply appropriate research framework		
	CILO 4     Consistently reference academic & non-academic sources		
	CILO 4Collisitionity reference academic & non-academic sourcesCILO 5Collect primary and secondary data relating to research questions		
	CILO 6 Analyze empirical data using appropriate quantitative and qualitative methods		
	CILO 7 Interpret results in order to provide solutions to business problems		
	CILO 8     Critically evaluate results on legal and ethical grounds		
	CILO 9 Practically apply theory to formulate relevant recommendations		
	CILO 10 Analyze in depth the competitive environment of organizations		
	CILO 11 Employ analytical tools to determine the efficiency of organizations and their management functions in order to suggest improvements		
	CILO 12 Apply the acquired research and analytical skills to professional and		
	career development proposing a path for continuous improvement		
Name of Lecturer(s)	Dr. Olga Kandinskaia		
Mode of delivery	Face to Face		
Prerequisites or corequisites	Minimum 20 ECTS attended, with Quantitative & Qualitative Research Methods		
Course Content	and Marketing Management as recommended pre-requisites		
Course Content	1. First submission: key ideas and research proposal. CILO 1		

	2. Second submission: literature review and situation	CILOs 2-4	
	analysis, detailed research plan.		
	3. Third submission: analysis of research findings.	CILOs 5-8	
	4. Final submission of the full draft or final	CILOs 9-12	
	presentation to the company.		
Recommended or required reading	<ul> <li>Final Project Guidelines, slides from the Final Project Session, or alternatively, Live Case Project Guidelines, company materials, and other course materials posted via Moodle.</li> <li>Optional reading on the relevant experiential learning theory:</li> <li>Wood, L. (2020). <i>Participatory action learning and action research: Theory,</i> <i>practice and process</i>. Routledge.</li> <li>Zuber-Skerritt, O. (2018). An educational framework for participatory action learning and action research (PALAR). <i>Educational Action Research, 26</i>(4), 513– 532. https://doi.org/10.1080/09650792.2018.1464939</li> </ul>		
Planned learning activities and teaching methods	Lectures, in-class discussions, in-class exercises – for the Final Project introductory session, followed by the independent student's project work under the guidance of the tutor (with 2-3 mentoring sessions offered). For Live Case Projects: introductory live session at the company, 3-4 mentoring sessions with the tutor, teamwork, final presentation at the company. Research work will typically include a combination of secondary and primary research methods.		
Assessment methods and criteria	100% written Final Project (Thesis) submitted in 4 stages (each stage has to be approved by the project advisor). The final project is also reviewed by the Programme Director who approves the grade.		
	For Live Case Projects: Group presentation 50% Individual assessment 50% (30% via the written indivivia peer assessment) Total 100%	dual research diary and 20%	
Language of Instruction	English		
Work Placement(s)	Not applicable		
	1.00 application		