

## THE CYPRUS INTERNATIONAL INSTITUTE OF MANAGEMENT

## **COURSE UNIT DESCRIPTION**

Course Unit Title	Digital Transformation of Businesses & Organizations		
Course Unit Code	AT600		
Type of Unit	Elective		
Level of Course Unit	Second cycle		
Year of Study	First year		
Semester	Modular		
Number of ECTS Credits	6 ECTS		
Course Unit Objectives	Digital transformation is the transformation of business and organizational		
	activities, processes, competencies and models in order to fully leverage	ge the	
	opportunities of a mix of digital and emerging technologies and their ac	ccelerating	
	impact across society and economy in a strategic and prioritized way, v	with present	
	and future shifts in mind.		
	Upon completion of this course, students will be equipped with the necessary and sufficient knowledge and skill-set to drive their enterprises and organisations into		
	digitalisation.	<b>3441</b> 0110	
Learning Outcomes	On completion of this course students are expected to:		
8	CILO 1 Understand emerging technologies and their impact on mode	ern	
	enterprises and organisations.		
	CILO 2 Understand the basic methodologies and design principles ur	nderpinning a	
	digital transformation process.		
	CILO 3 Understand the importance of data and data analytics for imp	proving a	
	business upon efficiency, costs and operations.		
	CILO 4 Understand the risks of an organisation being left behind dig	ital	
	innovation.		
Name of Lecturer(s)			
Mode of delivery	Face to Face		
Prerequisites or corequisites	None		
Course Content	Introduction to emerging technologies (Blockchain, DLTs, Artificial	CILO 1,3	
	Intelligence, Cryptocurrencies, Cloud Computing, Social Media) and		
	the technology lifecycle	CIL O 2 2	
	Introduction to digital transformation and its five domains (customers, competition, data, innovation, value).	CILO 2,3	
	The idea of Platforms and Customer Acquisition via growth hacking	CILO 1,2	
	techniques.	CILO 1,2	
	Digitalisation of a company and turning data into assets.	CILO 3	
	Design methodologies and strategies: agile, lean, principles of agile	CILO 3	
	principles, scaling issues, design issues.	CILO 2,3	
	Case studies (e.g. Nokia, Apple etc)	CILO 4	
Recommended or required reading	Textbooks:	T CILO I	
	Neil Perkin and Peter Abraham. Building the Agile Business through D	Digital	
	Transformation.KoganPage Publisher. 2017	8	
	David Rogers. The Digital Transformation Playbook: Rethink Your Bu	isiness for	
	the Digital Age.Columbia Business School Publishing. 2016		
	Optional textbook:		
	Linday Haday District Co. C. Di. 1. Dallia Co. C.	017	
Dlamad lassins (1.1)	Lindsay Herbert. Digital Transformation. Bloomsbery Publisher. Oct 2017		
Planned learning activities	Lectures; in-class discussion and debates; in-class exercises; problem sets; team		
and teaching methods	work; video case studies, team presentations, interactive online learning via Moodle		

	(quizzes, assignments, forums)
Assessment methods and	Class participation – 10%
criteria	Mid-Term project – 30%
	Final Examination – 60%
Language of Instruction	English
Work Placement(s)	Not applicable