## Dr Sven Janssen

Dr Janssen has more than 15 years of experience in corporate finance, capital markets financing, restructuring and financial analysis. Among others, he has led several teams through transformation phases and strategic repositioning in the financial services industry. Besides the banking, insurance and asset management industry he has collated a sound knowledge of the consumer goods and property industry, as well as the venture capital markets and private equity markets.



Dr Janssen studied in the UK, USA, France, and Germany. He is the author of several articles and holds a PhD in Finance/Banking and Corporate Strategy. The title of his thesis: "A comparison of British and German banking", published as a book by Palgrave Macmillan. He can be reached via e-mail: janssen\_sven@hotmail.com

# **Experience**

### Scope Analysis & Scope Investor Services, Group Managing Director (2016- Present)

Dr Janssen has overseen the strategic repositioning of Scope Analysis as the leading European company for fund analysis and fund selection by managing the takeover of a competitor company, including the transfer of the ESMA regulated business, all whilst maintaining client relationships that result in revenue and profitability growth.

#### Oddo & Cie, Managing Director (2012-2016)

Dr Janssen was responsible for originating corporate mandates, structuring and executing issuance processes for equity and debt instruments (volume EUR 3.5 billion), as well as overseeing the bank's capital markets strategy and lead a team of eight who reported directly to the Bank's board.

#### Close Brothers, Executive Director (2012-2016)

Dr Janssen advised medium-sized corporates on capital markets financing and strategies whilst being accountable for originating corporate mandates and structuring and executing the issuance processes.

#### **Timbercreek Real Estate Fund, Chairman (2012-2017)**

Dr Janssen was responsible for creating and recommending fund development policies and monitoring the progress of the fund development plan and was able to address lags in the achievement of objectives and targets.

#### **Macquarie Group, Senior Manager (2010-2012)**

In his time at Macquarie, Dr Janssen as senior manager, produced in-depth research reports about sector stocks, gave presentations on the sector and advised the bank's corporate finance division on transactions (ECM / M&A).

#### Sal Oppenheim jr. & Cie, Vice President (2007-2010)

As senior equity analyst for listed real estate companies and financial services companies, Dr. Janssen developed advanced financial models and valuation methods for listed real estate companies whilst advising international institutional investors on their investment strategies in the real estate sector.

#### **Metzler, Senior Analyst (2000-2007)**

Dr Janssen's role as equity analyst for insurance companies and banks in the brokerage arm of Metzler Equities required him to develop financial models for the analysis of insurance companies and he was responsible for producing company and sector reports.