

DEMETRIOS ANDREAS TSINGIS, BSc, FCA, MBA, MCSI

EDUCATION

- WARWICK BUSINESS SCHOOL, UNIVERSITY OF WARWICK** Coventry, UK
Doctor of Philosophy (PhD) Candidate of Entrepreneurship (Part Time) Oct 2015 – May 2022
• Full *ESRC Scholarship* recipient; Upgraded from *MPhil* to *PhD* in June 2017.
- THE WHARTON SCHOOL, UNIVERSITY OF PENNSYLVANIA** Philadelphia, US
Master of Business Administration; Major in Finance & Entrepreneurial Management – Honors Sep 2004 – May 2006
• Completed requirements for the Private Equity: Venture Capital Major; Director's List - spring 2006; Graduated in top 20% of Class.
• Full *Fulbright Scholar*; Wharton Communications Program - Omnicom Fellow 2005-6; VP of the Entrepreneurship and Politics Clubs.
- LONDON SCHOOL OF ECONOMICS AND POLITICAL SCIENCES** London, UK
Bachelor of Science in Government and Economics – Combined Honors Sep 1998 – Jul 2001
• *1st Class Honors* (only 2 awarded in Department); President of the LSE Cypriot Society and National Union of Cypriot Students UK.

PROFESSIONAL QUALIFICATIONS

- FCA** – Approved CF10 Compliance Oversight, CF11 Money Laundering Reporting (DXT01668) London, UK - Oct 2015
CCCI – Approved Mediator in MOJ, CCCI and CBC Registries Nicosia, CY - Feb 2015
HRDA – Approved External Level 3 Trainer (E000661) Nicosia, CY - Dec 2014
CISI – Approved MCSI Member (171075). Unit 15: Risk in Financial Services Nicosia, CY - Dec 2014
CySEC – Completed Advanced Examination (1835) Nicosia, CY - Oct 2008
ICAEW – Fellow Chartered Accountant; UK/CY Practicing Certificate holder (9159757) London, UK - Nov 2004

EXPERIENCE

- FINCAP ADVISERS LTD** London & Nic/Lim, UK/CY
Managing Partner Nov 2016 – to date
• Founded and set up the boutique advisory that caters to regulated entities for licensing and post licensing services to EU and non-EU Investment Funds, Investment Firms, Payment Institutions, Electronic Money Institutions, Gaming, Banks, Listed entities and others.
• Services include Internal & External Audit, Valuations, Risk Management, Compliance, Seminars, FATCA/CRS, Accounting and Tax.
- K. TREPPIDES & CO LTD / TREPPIDES FUND SERVICES LTD** Nicosia, CY
Partner in Financial Regulation & Advisory Mar 2013 – Nov 2016
• Involved in the set up of the investment fund licensing and administration department that handled a plethora of EU and non EU funds.
• Involved in the Internal Audit, Valuations, Risk Management and Licensing teams for onshore and offshore investment firms, payment institutions, electronic money institutions, banks and insurance companies across countries.
• Headed Treppides Academy organizing Seminars on Compliance, AML, Regulation, Risk Management, EMIR and FATCA inter alia.
- BANK OF CYPRUS PCL** Nicosia, CY
Private Banking – Assistant Unit Head Jan 2008 – Feb 2013
• Assisted in managing a unit of 5 investment advisors and 3 associates. Serviced portfolio of investments in excess of USD 300 million.
• Advised clients on portfolio structuring, portfolio rebalancing and investment decisions. Categorized clients based on MiFID compliant investment profiling. Performed cash management and dissemination of corporate actions for clients. Approved Account Openings.
- CYPRUS INTERNATIONAL INSTITUTE OF MANAGEMENT** Nicosia, CY
Fellow of Entrepreneurship (part time) / Visiting Lecturer Oct 2006 – To Date
• Lectured on Entrepreneurship for MBA's, for the UNDP, for the Univ. of Cyprus Business Plan Competition 2007-13 and for AYEC.
• Lectured module on Compliance for MSc Financial Services; Lecture CISI Risk in Financial Services and Global Compliance modules.
- MOCASSINO SHOES LTD** Nicosia, CY
Chief Financial Officer Jun 2006 – Dec 2008
• Supervised 20 employees, the Sales & Purchases cycles; Responsible for Financial, Accounting, Payroll, Marketing, HR and Real Estate
- BNP PARIBAS PLC** New York, US
Investment Banking – Summer Associate Jun 2005 – Aug 2005
• Analyzed companies in the Consumer, Energy, Mining, Technology and Media sectors regarding potential targets and acquirers.
- DELOITTE LLP/ ARTHUR ANDERSEN LLP** London, UK
Products and Services Assurance & Advisory – Assistant Manager Oct 2001 – Aug 2004
• Managed *CVC Capital Partners Group's* global audit and restructuring - one of the leading Private Equity houses in Europe and Asia.
• Audit engagements inter alia: *Fiat Group plc*; *Hilton Group plc*; *Clifford Chance LL*; *WPP Group plc*; and *Tomkins plc*.

ADDITIONAL INFORMATION

- **Honorary Consul:** for the Republic of the Union of Myanmar to Cyprus since Feb 2018
- **Positions in Public Office:** Chairman of the Board of *SPE Strovoulou* COOP Bank 2014; Local Councilor of the *Democratic Rally* for the *Strovolos Municipality* 2006-16; President of *Strovolos Municipality Youth Council*; Member of the *Nicosia Sewerage Board* 2012-16; President of the Pension Funds of the *Nicosia Sewerage Board* 2012-16 and of the *Strovolos Municipality* 2015-2016.
- **Professional Board Memberships:** Founding President of the Cyprus Kuwait CCCI Business Association 2015-19; Member of CIFA Fund Administration & Custody Sub-Committee 2018-20; Member of ICPAC Public Entities Sub-Committee 2016-18 and Financial Services Sub-Committee 2014-16 (3673); Member of the IIA Education Sub-Committee 2014-16 (0819); Member of the Cyprus UK CCCI Business Association 2014-16;
- **Cyprus National Guard:** Second Lieutenant Tank Division, compulsory national service for 26 months and current officer reservist.
- **Entrepreneurship:** Winner of 1st prize in the Science & Technology Business Plan Competition of the Fox School of Business.